

# Sales Order Module

## Allowing Revisions on products after converting SO to SI.



A new release on Elastik now allows for revisions to a Sales Order after having converted to SI.

### **What changed?**

Until now, once a Sales Order had been converted to Sales Invoice, revisions to the SO (and items therein) were not allowed.

For instance, consider an SO with items: Apple, Banana and Carrot created on 1 Jan. The SO was converted to SI, the Item Apple was selected, and the SI for Apple was finalised.

In previous configuration, there was no way to revise the Sales Order. This has now been reviewed; the record can be revised, items Banana and Carrot can be revised, deleted and new items can be added.

On 2 Jan, if the customer wants to remove the item Banana, change the quantity for item Carrot or add item Dragon fruit, all actions are supported.

### **Impacts:**

With this revision, users can now finalise Deposit Sales Invoices using the convert to SI action button. System will now still allow users to make changes on the items of the SO after conversion to SI.

### **Example sales flow:**

Consider the case:

Day 1: A customer decides to buy a new sofa set: 3-seater (Rs.30,000), 2-seater (Rs.20,000), 1-seater (Rs.10,000) totaling a cost of Rs.60,000. The customer decides to finalise the sales against a deposit of Rs. 30,000.



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Step 1: Generate Sales Order with the 3 items:

ITEM	Ref/CP	Qty Available	Item Code	Item Name	Remarks	Reserve	Packaging	Quantity	List Price	Unit Price Vat Incl	Unit Price Vat Excl
1	3,000.00	G/O	8000000004	3-seater		NO	UNIT	1.00	30000.0000	30000	26,086.96
2	2,000.00	G/O	8000000005	2-seater		NO	UNIT	1.00	19999.9999	19999.9999	17,391.30
3	1,000.00	G/O	8000000006	1-seater		NO	UNIT	1.00	10000.0000	10000	8,693.65

Step 2: Make a deposit of Rs 30,000 on the SO.

Customer: ROMMY DOE

Credit Limit	0.00 out of 0	Credit Terms	Cash	Credit Hold	NO
Amount Due	0.00	Amount Overdue	0.00	Orders Amount Due	RS 60,000.00
Total Amount	RS 60,000.00	Balance	RS 60,000.00		



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The screenshot displays the Elastik ERP interface for a Sales Order. A modal window titled "Make Deposit for Customer: RIMMY DOE" is open, showing a form for recording a deposit. The form includes fields for "Total Amount" (60,000.00), "Amount Deposited" (0.00), and "Transaction Date" (2025-09-19). Below these are several rows of payment methods, each with a description, a reference field, and a dropdown menu for the bank or account type. The methods listed are: Petty Cash, Testing, Scan Qr To Pay, Cash (30000.00), Credit/debit Card, Credit/debit Card2, Juice Payment, Cheque, Bank Transfer, and Myt Money. A "Submit" button is visible at the bottom right of the dialog. In the background, the Sales Order details for customer RIMMY DOE are visible, including contact information and a table of items.

Quantity	List Price	Unit Price Vat Incl	Unit Price Vat Excl
1.00	30000.0000	30000	26,086.96
1.00	19999.9999	19999.9999	17,391.38
1.00	10000.0000	10000	8,695.65



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Note the available credits now showing Rs. 30,000.

**Sales Order: Detail View**

Reference: SO-HO-2509-00059 | Status: APPROVED  
Customer: RIMMY DOE | Created On: September 19, 2025, 16:36 by vedisha plus  
Sales Type: CASH | Available Credits: RS 30,000.00

Ref/CP	Qty Available	Item Code	Item Name	Remarks	Reserve	Packaging	Quantity	List Price	Unit Price Vat Incl	Unit Price Vat Excl	Dis
1	3,000.00	0000000004	3-seater		NO	UNIT	1	30,000.00	29999.999975	26086.9565	
2	2,000.00	0000000005	2-seater		NO	UNIT	1	20,000.00	19999.999945	17391.3043	
3	1,000.00	0000000006	1-seater		NO	UNIT	1	10,000.00	10000.00003	8695.6522	

Page 1 of 1 | Displaying 1 to 3 of 3 items

Step 3: Click on Convert to S.I.

**Sales Order: Detail View**

Reference: SO-HO-2509-00059 | Status: APPROVED  
Customer: RIMMY DOE | Created On: September 19, 2025, 16:36 by vedisha plus  
Sales Type: CASH | Available Credits: RS 30,000.00

Ref/CP	Qty Available	Item Code	Item Name	Remarks	Reserve	Packaging	Quantity	List Price	Unit Price Vat Incl	Unit Price Vat Excl	Dis
1	3,000.00	0000000004	3-seater		NO	UNIT	1	30,000.00	29999.999975	26086.9565	
2	2,000.00	0000000005	2-seater		NO	UNIT	1	20,000.00	19999.999945	17391.3043	
3	1,000.00	0000000006	1-seater		NO	UNIT	1	10,000.00	10000.00003	8695.6522	

Page 1 of 1 | Displaying 1 to 3 of 3 items



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Step 4: Select any item to convert and once on the SI edit view, remove this item. Note that this screen has already carried forward all previously defined information from the SO. This information will include the customer name, deliver date if specified, the address information...

	Qty Available	Item Code	Name	Package Qty	Qty	Qty Convert	Package Convert	Package Convert Qty	Convert Qty
1	0/0	0000000004	3-seater	1.00	1	0	UNIT	1.00	1.00
2	0/0	0000000005	2-seater	1.00	1	0	UNIT	1.00	1.00
3	0/0	0000000006	1-seater	1.00	1	0	UNIT	1.00	1.00

ITEM	Qty Available	Item Code	Item Name	Quantity	List Price	Unit Price Vat Incl	Unit Price Vat Excl	Batch/Serial	Remarks	Discount	VAT
1	0/0	0000000006	1-seater	1.00	10000.0000	10000	8,895.65			0.00	1,304.35

Total Amount: 1,304.35  
Total Payable Amount: 1,304.35



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Step 5: Add the deposit item and consume the deposit paid to finalise the SI.

**Sales Invoice: Detail View**

Converted From: SO-HO-2509-000059

Customer: RIMMY DOE

Transaction Date: 2025-09-19

Contact: RIMMY DOE

Customer Branch: [Select]

Billing Address: AVENUE DES FLEURS, QUATRE BORNES, 73412, MAURITIUS

Shipping Address: [Select]

Project: [Select]

Fulfillment Type: [Select]

Reference: TEMP-SI-HO-250919163944

Status: [Status]

Customer: RIMMY DOE

Created On: September 19, 2025, 16:39 by vedisha plus

Sales Type: CASH

Available Credits: RS 20,000.00

ITEM	Qty Available	Item Code	Item Name	Quantity	List Price	Unit Price	Unit Price Vat Incl	Unit Price Vat Excl	Batch/Serial	Remarks	Discount	VAT
1	0	0400000003	deposit	1.00	0	0	0	0.00			0.00	0.00

Total Amount: [Value]

Special Discount: [Value]

Total Payable Amount: [Value]

Customer: Credit/Advanced Payment/Deposit Received: RIMMY DOE

Currency: MUR Amount Due: 30,000.00

Remarks	Amount	Balance	Amount To Use (MUR)	Created On
1 Deposit Received: DPR-HO-2509-000028 From SO-HO-2509-000059	30,000.00	30,000.00	0.00	September 19, 2025, 16:38

Total: 30,000.00 30,000.00



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Day 2: The customer decides to no longer buy the 1-seater. Customer will make the final payment on the sofas on the same day. On the SO detail view, we note the Deposit Invoice Amount of Rs. 30,000 available on the top panel.

Step 1: To remove the 1-seater, click on the Revise button.

**Sales Order: Detail View**

Reference: SO-HO-2509-000099 | Status: APPROVED  
 Customer: RIMMY DOE | Created On: September 19, 2025, 16:36 by vedisha plus  
 Converted To: SI-HO-2509-000132 | Available Credits: 0  
 Sales Type: CASH | Deposit Invoice Amount: ₹ 30,000.00

Ref/CP	Qty Available	Item Code	Item Name	Remarks	Reserve	Packaging	Quantity	List Price	Unit Price Vat Incl	Unit Price Vat Excl	Dis
1	3,000.00	0/0	0000000004	3 seater	NO	UNIT	1	30,000.00	29999.999975	26086.9565	
2	2,000.00	0/0	0000000005	2 seater	NO	UNIT	1	20,000.00	19999.999945	17261.3043	
3	1,000.00	0/0	0000000006	1 seater	NO	UNIT	1	10,000.00	10000.00003	8695.6522	

Step 2: Make changes as required (remove the item and/or update quantity and/or update price).

**Sales Order: Detail View**

Reference: SO-HO-2509-000099 | Status: APPROVED NEW  
 Customer: RIMMY DOE | Created On: September 19, 2025, 16:36 by vedisha plus  
 Converted To: SI-HO-2509-000132 | Available Credits: 0  
 Sales Type: CASH | Deposit Invoice Amount: ₹ 30,000.00

Remove Selected | Update Selected | Remove Selected | Submit

ITEM	Ref/CP	Qty Available	Item Code	Item Name	Remarks	Reserve	Packaging	Quantity	List Price	Unit Price Vat Incl	Unit Price Vat Excl
<input type="checkbox"/>	1	3,000.00	0/0	0000000004	3 seater	NO	UNIT	1.00	30000.0000	30000	26,086.96
<input type="checkbox"/>	2	2,000.00	0/0	0000000005	2 seater	NO	UNIT	1.00	19999.9999	19999.9999	17,261.30
<input checked="" type="checkbox"/>	3	1,000.00	0/0	0000000006	1 seater	NO	UNIT	1.00	10000.0000	10000	8,695.65



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Step 3: Click on Convert to S.I.

**Sales Order: Detail View**

Reference: SO-HO-2509-000059 | Status: APPROVED  
Customer: RIMMY DOE | Created On: September 19, 2025, 16:36 by vedisha plus  
Converted To: SI-HO-2509-000132 | Available Credits: | Deposit Invoice Amount: RS 30,000.00  
Sales Type: CASH

Ref/CP	Qty Available	Item Code	Item Name	Remarks	Reserve	Packaging	Quantity	List Price	Unit Price Vat Incl	Unit Price Vat Excl	Dis
1	3,000.00	0/0	0000000004	3 seater		UNIT	1	30,000.00	29999.999975	26086.9565	
2	2,000.00	0/0	0000000005	2 seater		UNIT	1	20,000.00	19999.999945	17391.3043	

The Convert to S.I. modal displays the deposit invoice amount made before on this SO (Rs. 30,000).

**Convert To S.I.: SO-HO-2509-000059 Deposit Invoice: RS 30,000.00**

Qty Available	Item Code	Name	Package Qty	Qty	Qty Converts	Package Convert	Package Convert Qty	Convert Qty
3,000.00	0/0	0000000004	3 seater	1.00	1	UNIT	1.00	1.00
2,000.00	0/0	0000000005	2 seater	1.00	1	UNIT	1.00	1.00



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Step 4: Add the less downpayment item to offset the deposit invoice amount and finalise the payment:

**Sales Invoice: Detail View**

Reference: TEMP-SHO-250919164750  
Customer: RIMMY DOE  
Sales Type: CASH  
Status: Created On: September 19, 2025, 16:47 by vedha.plus

ITEM	Item Code	Item Name	Quantity	List Price	Unit Price	Unit Price Vat Incl	Unit Price Vat Excl	Batch/Serial	Remarks	Discount	VAT	Amount	
1	000000004	3-seater	1.00	30000.0000	30000	26,086.96				0.00	3,913.04	26,086.96	
2	000000005	2-seater	1.00	19999.9999	19999.9999	17,391.30				0.00	2,608.70	17,391.30	
3	000000002	LESS DOWNPAYMENT	-1.00	0	30000	26,086.96				0.00	-3,913.04	-26,086.96	
											0.00	2,608.70	17,391.30
											SC Line Discount		2,608.70
											Total Amount		20,000.00
											Special Discount		0.00
											Total Payable Amount		20,000.00

